



Selected ECM transactions in 2016-2017 YTD


<p>Secondary Placing of</p>  <p>EUR 53m Sole Global Coordinator/ Sole Bookrunner Jan 2017 </p>	<p>Admission to Trading</p>  <p>EUR 658m Sole Global Coordinator Dec 2016 </p>	<p>Rights Issue</p>  <p>EUR 180m Joint Bookrunner Dec 2016 </p>	<p>Convertible</p>  <p>EUR 125m Joint Global Coordinator/ Joint Bookrunner Dec 2016 </p>	<p>Secondary Placing of</p>  <p>GBP 62m Lead Manager Nov 2016 </p>
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IPO



EUR 115m
Joint Global Coordinator/
Joint Bookrunner
Oct 2016 

IPO



EUR 4.6bn
Co-Lead Manager
Oct 2016 

IPO



EUR 83m
Sole Global Coordinator/
Joint Bookrunner
Sep 2016 

Secondary Placing of



GBP 101m
Joint Global Coordinator/
Joint Bookrunner
Sep 2016 

Convertible



EUR 250m
Co-Lead Manager
Sep 2016 

Pre-placement & Rights Issue



EUR 37m
Sole Global Coordinator/
Joint Bookrunner
Sep 2016 

Rights Issue




EUR 167m
Sole Global Coordinator/
Joint Bookrunner
Sep 2016 


Secondary Placing of



EUR 74m
Sole Global Coordinator/
Joint Bookrunner
Sep 2016 

Sub 10% Capital Increase



EUR 296m
Joint Bookrunner
Sep 2016 

Convertible



EUR 300m
Co-Lead Manager
Sep 2016 

Secondary Placing of



GBP 22m
Joint Bookrunner
Aug 2016 

Rights Issue



EUR 127m
Sole Global Coordinator/
Sole Bookrunner
Jun 2016 

IPO



EUR 1.1bn
Co-Lead Manager
Jun 2016 

IPO



CHF 621m
Co-Lead Manager
Apr 2016 

Capital Increase



EUR 267m
Joint Bookrunner
Apr 2016 

Private Placement



EUR 271m
Joint Bookrunner
Mar 2016 

Secondary Placing of Treasury Shares



EUR 58m
Joint Global Coordinator/
Joint Bookrunner
Mar 2016 

Secondary Placing of



EUR 13m
Sole Global Coordinator/
Sole Bookrunner
Mar 2016 

Convertible




EUR 450m
Joint Global Coordinator/
Joint Bookrunner
Feb 2016 

Secondary Placing of



EUR 26m
Sole Global Coordinator/
Sole Bookrunner
Feb 2016 

Stake Building for



EUR 187m
Sole Bookrunner
Feb 2016 

Note:  IPOs



Selected ECM transactions in 2015

<p>Convertible</p> <p>AROUNDTOWN PROPERTY HOLDINGS PLC</p> <p>EUR 300m Joint Global Coordinator/ Joint Bookrunner Dec 2015 </p>	<p>10% Capital Increase</p> <p>WCM</p> <p>EUR 24m Sole Global Coordinator/ Sole Bookrunner Nov 2015 </p>	<p>Convertible</p> <p>AURELIUS</p> <p>EUR 166m Joint Global Coordinator/ Joint Bookrunner Nov 2015 </p>	<p>Secondary Placing of</p> <p>zooplus.de for Burda</p> <p>EUR 107m Joint Global Coordinator/ Joint Bookrunner Nov 2015 </p>	<p>IPO</p> <p>Hapag-Lloyd</p> <p>EUR 265m Joint Global Coordinator/ Joint Bookrunner Nov 2015 </p>	<p>Secondary Placing of</p> <p>HORNBACH for the Hornbach Family</p> <p>EUR 67m Joint Global Coordinator/ Joint Bookrunner Oct 2015 </p>	<p>IPO</p> <p>Intertrust</p> <p>EUR 535m Co-Lead Manager Oct 2015 </p>
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<p>IPO</p> <p>CHORUS Clean Energy</p> <p>EUR 103m Sole Global Coordinator/ Joint Bookrunner Oct 2015 </p>	<p>Rights Issue</p> <p>AFG Building the Difference</p> <p>CHF 207m Joint Bookrunner Sep 2015 </p>	<p>Sub 10% Capital Increase</p> <p>GRAND CITY PROPERTIES SA</p> <p>EUR 151m Sole Global Coordinator/ Sole Bookrunner Sep 2015 </p>	<p>Sub 10% Capital Increase</p> <p>RIB running together</p> <p>EUR 48m Sole Global Coordinator/ Sole Bookrunner Sep 2015 </p>	<p>IPO</p> <p>pbb DEUTSCHE PFANDBRIEFBANK</p> <p>EUR 1.2bn Joint Bookrunner July 2015 </p>	<p>Capital Increase</p> <p>AROUNDTOWN PROPERTY HOLDINGS PLC</p> <p>EUR 320m Sole Global Coordinator/ Joint Bookrunner July 2015 </p>	<p>Capital Increase</p> <p>MARKETTECH</p> <p>GBP 201m Joint Bookrunner July 2015 </p>	<p>Rights Issue</p> <p>hamborner REIT ZUKUNFT BRAUCHT SUBSTANZ</p> <p>EUR 102m Sole Global Coordinator/ Joint Bookrunner July 2015 </p>
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<p>Rights Issue</p> <p>WCM</p> <p>EUR 156m Sole Global Coordinator/ Sole Bookrunner July 2015 </p>	<p>Rights Issue</p> <p>Deutsche Wohnen</p> <p>EUR 907m Lead Manager June 2015 </p>	<p>Secondary Placing of</p> <p>wüstenrot württembergische for UniCredit Group</p> <p>EUR 117m Sole Global Coordinator/ Sole Bookrunner May 2015 </p>	<p>IPO</p> <p>SIXT leasing</p> <p>EUR 239m Joint Global Coordinator/ Joint Bookrunner May 2015 </p>	<p>IPO</p> <p>windeln</p> <p>EUR 183m Joint Bookrunner May 2015 </p>	<p>Rights Issue</p> <p>Cofinimmo</p> <p>EUR 285m Co-Lead Manager May 2015 </p>	<p>Convertible (pre-IPO)</p> <p>AROUNDTOWN PROPERTY HOLDINGS PLC</p> <p>EUR 450m Joint Global Coordinator/ Joint Bookrunner April 2015 </p>	<p>Secondary Placing of</p> <p>LEIFHEIT AKTIENGESSELLSCHAFT for HOME Beteiligungen GmbH</p> <p>EUR 124m Sole Global Coordinator/ Sole Bookrunner April 2015 </p>
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<p>Convertible</p> <p>MARKETTECH</p> <p>GBP 113m Joint Bookrunner Mar 2015 </p>	<p>IPO</p> <p>dfs</p> <p>GBP 237m Co-Lead Manager Mar 2015 </p>	<p>Secondary Placing of</p> <p>RIB running together</p> <p>EUR 23m Sole Global Coordinator/ Sole Bookrunner Mar 2015 </p>	<p>Secondary Placing of</p> <p>DKSH</p> <p>CHF 36m Sole Global Coordinator/ Sole Bookrunner Mar 2015 </p>	<p>Sub 10% Capital Increase</p> <p>ROCKETINTERNET</p> <p>EUR 589m Joint Global Coordinator/ Joint Bookrunner Feb 2015 </p>	<p>IPO</p> <p>Sunrise</p> <p>CHF 2.3bn Joint Bookrunner Feb 2015 </p>	<p>IPO</p> <p>HSS Hire</p> <p>GBP 125m Co-Lead Manager Feb 2015 </p>	<p>IPO</p> <p>telecolumbus</p> <p>EUR 510m Joint Bookrunner Jan 2015 </p>
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Note: IPOs