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<p><b>Rights Issue &amp; Secondary Placement</b></p>  <p><b>EUR 192m</b> Joint Global Coordinator/ Joint Bookrunner Feb 2017 </p>	<p><b>Secondary Placing of</b></p>  <p><b>GBP 59m</b> Sole Global Coordinator/ Sole Bookrunner Feb 2017 </p>	<p><b>Secondary Placing of</b></p>  <p><b>GBP 40m</b> Sole Global Coordinator/ Sole Bookrunner Feb 2017 </p>	<p><b>Secondary Placing of</b></p>  <p><b>PLN 384m</b> Co-Lead Manager Jan 2017 </p>	<p><b>Secondary Placing of</b></p>  <p><b>EUR 53m</b> Sole Global Coordinator/ Sole Bookrunner Jan 2017 </p>	<p><b>Admission to Trading</b></p>  <p><b>EUR 658m</b> Sole Global Coordinator Dec 2016 </p>		
<p><b>Rights Issue</b></p>  <p><b>EUR 180m</b> Joint Bookrunner Dec 2016 </p>	<p><b>Convertible</b></p>  <p><b>EUR 125m</b> Joint Global Coordinator/ Joint Bookrunner Dec 2016 </p>	<p><b>Secondary Placing of</b></p>  <p><b>GBP 62m</b> Lead Manager Nov 2016 </p>	<p><b>IPO</b></p>  <p><b>EUR 115m</b> Joint Global Coordinator/ Joint Bookrunner Oct 2016 </p>	<p><b>IPO</b></p>  <p><b>EUR 4.6bn</b> Co-Lead Manager Oct 2016 </p>	<p><b>IPO</b></p>  <p><b>EUR 83m</b> Sole Global Coordinator/ Joint Bookrunner Sep 2016 </p>	<p><b>Secondary Placing of</b></p>  <p><b>GBP 101m</b> Joint Global Coordinator/ Joint Bookrunner Sep 2016 </p>	<p><b>Convertible</b></p>  <p><b>EUR 250m</b> Co-Lead Manager Sep 2016 </p>
<p><b>Pre-placement &amp; Rights Issue</b></p>  <p><b>EUR 37m</b> Sole Global Coordinator/ Joint Bookrunner Sep 2016 </p>	<p><b>Rights Issue</b></p>  <p><b>EUR 167m</b> Sole Global Coordinator/ Joint Bookrunner Sep 2016 </p>	<p><b>Secondary Placing of</b></p>  <p><b>EUR 74m</b> Sole Global Coordinator/ Sole Bookrunner Sep 2016 </p>	<p><b>Sub 10% Capital Increase</b></p>  <p><b>EUR 296m</b> Joint Bookrunner Sep 2016 </p>	<p><b>Convertible</b></p>  <p><b>EUR 300m</b> Co-Lead Manager Sep 2016 </p>	<p><b>Secondary Placing of</b></p>  <p><b>GBP 22m</b> Joint Bookrunner Aug 2016 </p>	<p><b>Rights Issue</b></p>  <p><b>EUR 127m</b> Sole Global Coordinator/ Sole Bookrunner Jun 2016 </p>	<p><b>IPO</b></p>  <p><b>EUR 1.1bn</b> Co-Lead Manager Jun 2016 </p>
<p><b>IPO</b></p>  <p><b>CHF 621m</b> Co-Lead Manager Apr 2016 </p>	<p><b>Capital Increase</b></p>  <p><b>EUR 267m</b> Joint Bookrunner Apr 2016 </p>	<p><b>Private Placement</b></p>  <p><b>EUR 271m</b> Joint Bookrunner Mar 2016 </p>	<p><b>Secondary Placing of Treasury Shares</b></p>  <p><b>EUR 58m</b> Joint Global Coordinator/ Joint Bookrunner Mar 2016 </p>	<p><b>Secondary Placing of</b></p>  <p><b>EUR 13m</b> Sole Global Coordinator/ Sole Bookrunner Mar 2016 </p>	<p><b>Convertible</b></p>  <p><b>EUR 450m</b> Joint Global Coordinator/ Joint Bookrunner Feb 2016 </p>	<p><b>Secondary Placing of</b></p>  <p><b>EUR 26m</b> Sole Global Coordinator/ Sole Bookrunner Feb 2016 </p>	<p><b>Stake Building for</b></p>  <p><b>EUR 187m</b> Sole Bookrunner Feb 2016 </p>

Note:  IPOs



# Selected ECM transactions in 2015

<p>Convertible</p> <p><b>AROUNDTOWN</b> PROPERTY HOLDINGS PLC</p> <p><b>EUR 300m</b> Joint Global Coordinator/ Joint Bookrunner Dec 2015 </p>	<p>10% Capital Increase</p> <p><b>WCM</b></p> <p><b>EUR 24m</b> Sole Global Coordinator/ Sole Bookrunner Nov 2015 </p>	<p>Convertible</p> <p><b>AURELIUS</b></p> <p><b>EUR 166m</b> Joint Global Coordinator/ Joint Bookrunner Nov 2015 </p>	<p>Secondary Placing of</p> <p><b>zooplus.de</b> for Burda</p> <p><b>EUR 107m</b> Joint Global Coordinator/ Joint Bookrunner Nov 2015 </p>	<p>IPO</p> <p><b>Hapag-Lloyd</b></p> <p><b>EUR 265m</b> Joint Global Coordinator/ Joint Bookrunner Nov 2015 </p>	<p>Secondary Placing of</p> <p><b>HORNBACH</b> for the Hornbach Family</p> <p><b>EUR 67m</b> Joint Global Coordinator/ Joint Bookrunner Oct 2015 </p>	<p>IPO</p> <p><b>Intertrust</b></p> <p><b>EUR 535m</b> Co-Lead Manager Oct 2015 </p>
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<p>IPO</p> <p><b>CHORUS</b> Clean Energy</p> <p><b>EUR 103m</b> Sole Global Coordinator/ Joint Bookrunner Oct 2015 </p>	<p>Rights Issue</p> <p><b>AFG</b> Building the Difference</p> <p><b>CHF 207m</b> Joint Bookrunner Sep 2015 </p>	<p>Sub 10% Capital Increase</p> <p><b>GRAND CITY</b> PROPERTIES SA</p> <p><b>EUR 151m</b> Sole Global Coordinator/ Sole Bookrunner Sep 2015 </p>	<p>Sub 10% Capital Increase</p> <p><b>RIB</b> running together</p> <p><b>EUR 48m</b> Sole Global Coordinator/ Sole Bookrunner Sep 2015 </p>	<p>IPO</p> <p><b>pbb</b> DEUTSCHE PFANDBRIEFBANK</p> <p><b>EUR 1.2bn</b> Joint Bookrunner July 2015 </p>	<p>Capital Increase</p> <p><b>AROUNDTOWN</b> PROPERTY HOLDINGS PLC</p> <p><b>EUR 320m</b> Sole Global Coordinator/ Joint Bookrunner July 2015 </p>	<p>Capital Increase</p> <p><b>MARKETTECH</b></p> <p><b>GBP 201m</b> Joint Bookrunner July 2015 </p>	<p>Rights Issue</p> <p><b>hamborner REIT</b> ZUKUNFT BRAUCHT SUBSTANZ</p> <p><b>EUR 102m</b> Sole Global Coordinator/ Joint Bookrunner July 2015 </p>
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<p>Rights Issue</p> <p><b>WCM</b></p> <p><b>EUR 156m</b> Sole Global Coordinator/ Sole Bookrunner July 2015 </p>	<p>Rights Issue</p> <p><b>Deutsche Wohnen</b></p> <p><b>EUR 907m</b> Lead Manager June 2015 </p>	<p>Secondary Placing of</p> <p><b>wüstenrot württembergische</b> for UniCredit Group</p> <p><b>EUR 117m</b> Sole Global Coordinator/ Sole Bookrunner May 2015 </p>	<p>IPO</p> <p><b>SIXT leasing</b></p> <p><b>EUR 239m</b> Joint Global Coordinator/ Joint Bookrunner May 2015 </p>	<p>IPO</p> <p><b>windeln</b></p> <p><b>EUR 183m</b> Joint Bookrunner May 2015 </p>	<p>Rights Issue</p> <p><b>Cofinimmo</b></p> <p><b>EUR 285m</b> Co-Lead Manager May 2015 </p>	<p>Convertible (pre-IPO)</p> <p><b>AROUNDTOWN</b> PROPERTY HOLDINGS PLC</p> <p><b>EUR 450m</b> Joint Global Coordinator/ Joint Bookrunner April 2015 </p>	<p>Secondary Placing of</p> <p><b>LEIFHEIT</b> AKTIENGESellschaft for HOME Beteiligungen GmbH</p> <p><b>EUR 124m</b> Sole Global Coordinator/ Sole Bookrunner April 2015 </p>
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<p>Convertible</p> <p><b>MARKETTECH</b></p> <p><b>GBP 113m</b> Joint Bookrunner Mar 2015 </p>	<p>IPO</p> <p><b>dfs</b></p> <p><b>GBP 237m</b> Co-Lead Manager Mar 2015 </p>	<p>Secondary Placing of</p> <p><b>RIB</b> running together</p> <p><b>EUR 23m</b> Sole Global Coordinator/ Sole Bookrunner Mar 2015 </p>	<p>Secondary Placing of</p> <p><b>DKSH</b></p> <p><b>CHF 36m</b> Sole Global Coordinator/ Sole Bookrunner Mar 2015 </p>	<p>Sub 10% Capital Increase</p> <p><b>ROCKETINTERNET</b></p> <p><b>EUR 589m</b> Joint Global Coordinator/ Joint Bookrunner Feb 2015 </p>	<p>IPO</p> <p><b>Sunrise</b></p> <p><b>CHF 2.3bn</b> Joint Bookrunner Feb 2015 </p>	<p>IPO</p> <p><b>HSS Hire</b></p> <p><b>GBP 125m</b> Co-Lead Manager Feb 2015 </p>	<p>IPO</p> <p><b>telecolumbus</b></p> <p><b>EUR 510m</b> Joint Bookrunner Jan 2015 </p>
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Note: IPOs