



Selected ECM transactions in 2017 YTD

<p>IPO</p>  <p>Griffin Premium RE.</p> <p>EUR 118-171m</p> <p>Joint Global Coordinator/ Joint Bookrunner</p> <p>Pending </p>	<p>IPO</p>  <p>aumann</p> <p>EUR 209-257m</p> <p>Joint Global Coordinator/ Joint Bookrunner</p> <p>Pending </p>
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Secondary Placing of



EUR 34m

Sole Global Coordinator/
Sole Bookrunner

Mar 2017 

Sub 10% Capital Increase



EUR 15m

Sole Global Coordinator/
Sole Bookrunner

Mar 2017 

Secondary Placing of Treasury Shares



EUR 51m

Sole Global Coordinator/
Sole Bookrunner

Mar 2017 

Sub 10% Capital Increase



EUR 23m

Sole Global Coordinator/
Joint Bookrunner

Feb 2017 

Rights Issue & Secondary Placement



EUR 192m

Joint Global Coordinator/
Joint Bookrunner

Feb 2017 

Secondary Placing of



GBP 59m

Sole Global Coordinator/
Sole Bookrunner

Feb 2017 

Secondary Placing of




GBP 40m

Sole Global Coordinator/
Sole Bookrunner


Feb 2017 

Secondary Placing of



PLN 384m

Co-Lead Manager

Jan 2017 

Secondary Placing of



EUR 53m

Sole Global Coordinator/
Sole Bookrunner

Jan 2017 

Note:  IPOs



Selected ECM transactions in 2016

Admission to Trading



EUR 658m
Sole Global Coordinator

Dec 2016 

Rights Issue



EUR 180m
Joint Bookrunner

Dec 2016 

Convertible



EUR 125m
Joint Global Coordinator/
Joint Bookrunner

Dec 2016 

Secondary Placing of



**Advent International
GBP 62m**
Lead Manager

Nov 2016 


IPO




EUR 115m
Joint Global Coordinator/
Joint Bookrunner

Oct 2016 

IPO



EUR 4.6bn
Co-Lead Manager

Oct 2016 

IPO



EUR 83m
Sole Global Coordinator/
Joint Bookrunner

Sep 2016 

Secondary Placing of



GBP 101m
Joint Global Coordinator/
Joint Bookrunner

Sep 2016 

Convertible



EUR 250m
Co-Lead Manager

Sep 2016 

**Pre-placement
& Rights Issue**



EUR 37m
Sole Global Coordinator/
Joint Bookrunner

Sep 2016 

Rights Issue



EUR 167m
Sole Global Coordinator/
Joint Bookrunner

Sep 2016 


Secondary Placing of




EUR 74m
Sole Global Coordinator/
Sole Bookrunner

Sep 2016 

**Sub 10%
Capital Increase**



EUR 296m
Joint Bookrunner

Sep 2016 

Convertible



EUR 300m
Co-Lead Manager

Sep 2016 


Secondary Placing of




GBP 22m
Joint Bookrunner

Aug 2016 

Rights Issue



EUR 127m
Sole Global Coordinator/
Sole Bookrunner

Jun 2016 


IPO




EUR 1.1bn
Co-Lead Manager

Jun 2016 

IPO



CHF 621m
Co-Lead Manager

Apr 2016 


Capital Increase



EUR 267m
Joint Bookrunner

Apr 2016 

Private Placement



EUR 271m
Joint Bookrunner

Mar 2016 


**Secondary Placing of
Treasury Shares**




EUR 58m
Joint Global Coordinator/
Joint Bookrunner

Mar 2016 

Secondary Placing of



EUR 13m
Sole Global Coordinator/
Sole Bookrunner

Mar 2016 

Convertible



EUR 450m
Joint Global Coordinator/
Joint Bookrunner

Feb 2016 


Secondary Placing of




EUR 26m
Sole Global Coordinator/
Sole Bookrunner

Feb 2016 

Stake Building for



EUR 187m
Sole Bookrunner

Feb 2016 

Note:  IPOs



Selected ECM transactions in 2015

<p>Convertible</p> <p>AROUNDTOWN PROPERTY HOLDINGS PLC</p> <p>EUR 300m Joint Global Coordinator/ Joint Bookrunner</p> <p>Dec 2015 </p>	<p>10% Capital Increase</p> <p>WCM</p> <p>EUR 24m Sole Global Coordinator/ Sole Bookrunner</p> <p>Nov 2015 </p>	<p>Convertible</p> <p>AURELIUS</p> <p>EUR 166m Joint Global Coordinator/ Joint Bookrunner</p> <p>Nov 2015 </p>	<p>Secondary Placing of</p> <p>zooplus.de for Burda</p> <p>EUR 107m Joint Global Coordinator/ Joint Bookrunner</p> <p>Nov 2015 </p>	<p>IPO</p> <p>Hapag-Lloyd</p> <p>EUR 265m Joint Global Coordinator/ Joint Bookrunner</p> <p>Nov 2015 </p>	<p>Secondary Placing of</p> <p>HORNBACH for the Hornbach Family</p> <p>EUR 67m Joint Global Coordinator/ Joint Bookrunner</p> <p>Oct 2015 </p>	<p>IPO</p> <p>Intertrust</p> <p>EUR 535m Co-Lead Manager</p> <p>Oct 2015 </p>
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<p>IPO</p> <p>CHORUS Clean Energy</p> <p>EUR 103m Sole Global Coordinator/ Joint Bookrunner</p> <p>Oct 2015 </p>	<p>Rights Issue</p> <p>AFG Building the Difference</p> <p>CHF 207m Joint Bookrunner</p> <p>Sep 2015 </p>	<p>Sub 10% Capital Increase</p> <p>GRAND CITY PROPERTIES SA</p> <p>EUR 151m Sole Global Coordinator/ Sole Bookrunner</p> <p>Sep 2015 </p>	<p>Sub 10% Capital Increase</p> <p>RIB running together</p> <p>EUR 48m Sole Global Coordinator/ Sole Bookrunner</p> <p>Sep 2015 </p>	<p>IPO</p> <p>pbb DEUTSCHE PFANDBRIEFBANK</p> <p>EUR 1.2bn Joint Bookrunner</p> <p>July 2015 </p>	<p>Capital Increase</p> <p>AROUNDTOWN PROPERTY HOLDINGS PLC</p> <p>EUR 320m Sole Global Coordinator/ Joint Bookrunner</p> <p>July 2015 </p>	<p>Capital Increase</p> <p>MARKETTECH</p> <p>GBP 201m Joint Bookrunner</p> <p>July 2015 </p>	<p>Rights Issue</p> <p>hamborner REIT ZUKUNFT BRAUCHT SUBSTANZ</p> <p>EUR 102m Sole Global Coordinator/ Joint Bookrunner</p> <p>July 2015 </p>
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<p>Rights Issue</p> <p>WCM</p> <p>EUR 156m Sole Global Coordinator/ Sole Bookrunner</p> <p>July 2015 </p>	<p>Rights Issue</p> <p>Deutsche Wohnen</p> <p>EUR 907m Lead Manager</p> <p>June 2015 </p>	<p>Secondary Placing of</p> <p>wüstenrot württembergische for UniCredit Group</p> <p>EUR 117m Sole Global Coordinator/ Sole Bookrunner</p> <p>May 2015 </p>	<p>IPO</p> <p>SIXT leasing</p> <p>EUR 239m Joint Global Coordinator/ Joint Bookrunner</p> <p>May 2015 </p>	<p>IPO</p> <p>windeln</p> <p>EUR 183m Joint Bookrunner</p> <p>May 2015 </p>	<p>Rights Issue</p> <p>Cofinimmo</p> <p>EUR 285m Co-Lead Manager</p> <p>May 2015 </p>	<p>Convertible (pre-IPO)</p> <p>AROUNDTOWN PROPERTY HOLDINGS PLC</p> <p>EUR 450m Joint Global Coordinator/ Joint Bookrunner</p> <p>April 2015 </p>	<p>Secondary Placing of</p> <p>LEIFHEIT AKTIENGESELLSCHAFT for HOME Beteiligungen GmbH</p> <p>EUR 124m Sole Global Coordinator/ Sole Bookrunner</p> <p>April 2015 </p>
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<p>Convertible</p> <p>MARKETTECH</p> <p>GBP 113m Joint Bookrunner</p> <p>Mar 2015 </p>	<p>IPO</p> <p>dfs</p> <p>GBP 237m Co-Lead Manager</p> <p>Mar 2015 </p>	<p>Secondary Placing of</p> <p>RIB running together</p> <p>EUR 23m Sole Global Coordinator/ Sole Bookrunner</p> <p>Mar 2015 </p>	<p>Secondary Placing of</p> <p>DKSH</p> <p>CHF 36m Sole Global Coordinator/ Sole Bookrunner</p> <p>Mar 2015 </p>	<p>Sub 10% Capital Increase</p> <p>ROCKETINTERNET</p> <p>EUR 589m Joint Global Coordinator/ Joint Bookrunner</p> <p>Feb 2015 </p>	<p>IPO</p> <p>Sunrise</p> <p>CHF 2.3bn Joint Bookrunner</p> <p>Feb 2015 </p>	<p>IPO</p> <p>HSS Hire</p> <p>GBP 125m Co-Lead Manager</p> <p>Feb 2015 </p>	<p>IPO</p> <p>telecolumbus</p> <p>EUR 510m Joint Bookrunner</p> <p>Jan 2015 </p>
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Note: IPOs