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<p>Secondary Placing of</p>  <p><b>GBP 39m</b> Joint Global Coordinator/ Joint Bookrunner July 2017 </p>	<p>Secondary Placing of</p>  <p><b>EUR 251m</b> Sole Global Coordinator/ Sole Bookrunner Jul 2017 </p>	<p>Sub 10% Capital Increase</p>  <p><b>EUR 19m</b> Sole Global Coordinator/ Sole Bookrunner Jul 2017 </p>	<p>IPO</p>  <p><b>CHF 252m</b> Joint Global Coordinator/ Joint Bookrunner Jul 2017 </p>	<p>IPO</p>  <p><b>EUR 80m</b> Joint Global Coordinator/ Joint Bookrunner Jun 2017 </p>	<p>IPO</p>  <p><b>EUR 996m</b> Joint Bookrunner Jun 2017 </p>	<p>IPO</p>  <p><b>EUR 184m</b> Joint Global Coordinator/ Joint Bookrunner Jun 2017 </p>	<p>Sub 10% Capital Increase</p>  <p><b>EUR 198m</b> Sole Global Coordinator/ Joint Bookrunner Jun 2017 </p>
<p>Rights Issue</p>  <p><b>EUR 64m</b> Joint Global Coordinator/ Joint Bookrunner Jun 2017 </p>	<p>Secondary Placing of</p>  <p><b>EUR 217m</b> Sole Global Coordinator/ Sole Bookrunner Jun 2017 </p>	<p>Rights Issue</p>  <p><b>EUR 306m</b> Joint Bookrunner Jun 2017 </p>	<p>IPO</p>  <p><b>SEK 1.9bn</b> Joint Bookrunner May 2017 </p>	<p>Secondary Placing of</p>  <p><b>GBP 24m</b> Sole Global Coordinator/ Sole Bookrunner May 2017 </p>	<p>Secondary Placing of</p>  <p><b>GBP 37m</b> Sole Global Coordinator/ Sole Bookrunner May 2017 </p>	<p>Capital Increase</p>  <p><b>EUR 426m</b> Joint Bookrunner May 2017 </p>	<p>Sub 10% Capital Increase</p>  <p><b>GBP 39m</b> Joint Global Coordinator/ Joint Bookrunner May 2017 </p>
<p>Secondary Placing of</p>  <p><b>EUR 242m</b> Sole Global Coordinator/ Sole Bookrunner Apr 2017 </p>	<p>Secondary Placing of</p>  <p><b>CHF 216m</b> Sole Global Coordinator/ Sole Bookrunner Mar 2017 </p>	<p>IPO</p>  <p><b>EUR 120m</b> Joint Global Coordinator/ Joint Bookrunner Mar 2017 </p>	<p>Secondary Placing of</p>  <p><b>GBP 71m</b> Sole Global Coordinator/ Sole Bookrunner Mar 2017 </p>	<p>IPO</p>  <p><b>EUR 251m</b> Joint Global Coordinator/ Joint Bookrunner Mar 2017 </p>	<p>Sub 10% Capital Increase</p>  <p><b>EUR 317m</b> Joint Global Coordinator/ Joint Bookrunner Mar 2017 </p>	<p>Secondary Placing of</p>  <p><b>GBP 68m</b> Sole Global Coordinator/ Sole Bookrunner Mar 2017 </p>	<p>Secondary Placing of</p>  <p><b>EUR 34m</b> Sole Global Coordinator/ Sole Bookrunner Mar 2017 </p>
<p>Sub 10% Capital Increase</p>  <p><b>EUR 15m</b> Sole Global Coordinator/ Sole Bookrunner Mar 2017 </p>	<p>Secondary Placing of Treasury Shares</p>  <p><b>EUR 51m</b> Sole Global Coordinator/ Sole Bookrunner Mar 2017 </p>	<p>Sub 10% Capital Increase</p>  <p><b>EUR 23m</b> Sole Global Coordinator/ Joint Bookrunner Feb 2017 </p>	<p>Rights Issue &amp; Secondary Placement</p>  <p><b>EUR 192m</b> Joint Global Coordinator/ Joint Bookrunner Feb 2017 </p>	<p>Secondary Placing of</p>  <p><b>GBP 59m</b> Sole Global Coordinator/ Sole Bookrunner Feb 2017 </p>	<p>Secondary Placing of</p>  <p><b>GBP 40m</b> Sole Global Coordinator/ Sole Bookrunner Feb 2017 </p>	<p>Secondary Placing of</p>  <p><b>PLN 384m</b> Co-Lead Manager Jan 2017 </p>	<p>Secondary Placing of</p>  <p><b>EUR 53m</b> Sole Global Coordinator/ Sole Bookrunner Jan 2017 </p>

Note:  IPOs



# Selected ECM transactions in 2016

<p><b>Admission to Trading</b></p>  <p><b>EUR 658m</b> Sole Global Coordinator</p> <p>Dec 2016 </p>	<p><b>Rights Issue</b></p>  <p><b>EUR 180m</b> Joint Bookrunner</p> <p>Dec 2016 </p>	<p><b>Convertible</b></p>  <p><b>EUR 125m</b> Joint Global Coordinator/ Joint Bookrunner</p> <p>Dec 2016 </p>	<p><b>Secondary Placing of</b></p>  <p><b>GBP 62m</b> Lead Manager</p> <p>Nov 2016 </p>
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<p><b>IPO</b></p>  <p><b>EUR 115m</b> Joint Global Coordinator/ Joint Bookrunner</p> <p>Oct 2016 </p>	<p><b>IPO</b></p>  <p><b>EUR 4.6bn</b> Co-Lead Manager</p> <p>Oct 2016 </p>	<p><b>IPO</b></p>  <p><b>EUR 83m</b> Sole Global Coordinator/ Joint Bookrunner</p> <p>Sep 2016 </p>	<p><b>Secondary Placing of</b></p>  <p><b>GBP 101m</b> Joint Global Coordinator/ Joint Bookrunner</p> <p>Sep 2016 </p>	<p><b>Convertible</b></p>  <p><b>EUR 250m</b> Co-Lead Manager</p> <p>Sep 2016 </p>	<p><b>Pre-placement &amp; Rights Issue</b></p>  <p><b>EUR 37m</b> Sole Global Coordinator/ Joint Bookrunner</p> <p>Sep 2016 </p>	<p><b>Rights Issue</b></p>  <p><b>EUR 167m</b> Sole Global Coordinator/ Joint Bookrunner</p> <p>Sep 2016 </p>
<p><b>Secondary Placing of</b></p>  <p><b>EUR 74m</b> Sole Global Coordinator/ Sole Bookrunner</p> <p>Sep 2016 </p>	<p><b>Sub 10% Capital Increase</b></p>  <p><b>EUR 296m</b> Joint Bookrunner</p> <p>Sep 2016 </p>	<p><b>Convertible</b></p>  <p><b>EUR 300m</b> Co-Lead Manager</p> <p>Sep 2016 </p>	<p><b>Secondary Placing of</b></p>  <p><b>GBP 22m</b> Joint Bookrunner</p> <p>Aug 2016 </p>	<p><b>Rights Issue</b></p>  <p><b>EUR 127m</b> Sole Global Coordinator/ Sole Bookrunner</p> <p>Jun 2016 </p>	<p><b>IPO</b></p>  <p><b>EUR 1.1bn</b> Co-Lead Manager</p> <p>Jun 2016 </p>	<p><b>IPO</b></p>  <p><b>CHF 621m</b> Co-Lead Manager</p> <p>Apr 2016 </p>
<p><b>Capital Increase</b></p>  <p><b>EUR 267m</b> Joint Bookrunner</p> <p>Apr 2016 </p>	<p><b>Private Placement</b></p>  <p><b>EUR 271m</b> Joint Bookrunner</p> <p>Mar 2016 </p>	<p><b>Secondary Placing of Treasury Shares</b></p>  <p><b>EUR 58m</b> Joint Global Coordinator/ Joint Bookrunner</p> <p>Mar 2016 </p>	<p><b>Secondary Placing of</b></p>  <p><b>EUR 13m</b> Sole Global Coordinator/ Sole Bookrunner</p> <p>Mar 2016 </p>	<p><b>Convertible</b></p>  <p><b>EUR 450m</b> Joint Global Coordinator/ Joint Bookrunner</p> <p>Feb 2016 </p>	<p><b>Secondary Placing of</b></p>  <p><b>EUR 26m</b> Sole Global Coordinator/ Sole Bookrunner</p> <p>Feb 2016 </p>	<p><b>Stake Building for</b></p>  <p><b>EUR 187m</b> Sole Bookrunner</p> <p>Feb 2016 </p>

Note:  IPOs



# Selected ECM transactions in 2015

<p>Convertible</p> <p><b>AROUNDTOWN</b></p> <p>EUR 300m</p> <p>Joint Global Coordinator/ Joint Bookrunner</p> <p>Dec 2015 </p>	<p>10% Capital Increase</p> <p><b>WCM</b></p> <p>EUR 24m</p> <p>Sole Global Coordinator/ Sole Bookrunner</p> <p>Nov 2015 </p>	<p>Convertible</p> <p><b>AURELIUS</b></p> <p>EUR 166m</p> <p>Joint Global Coordinator/ Joint Bookrunner</p> <p>Nov 2015 </p>	<p>Secondary Placing of</p> <p><b>zooplus.de</b></p> <p>for Burda</p> <p>EUR 107m</p> <p>Joint Global Coordinator/ Joint Bookrunner</p> <p>Nov 2015 </p>	<p>IPO</p> <p><b>Hapag-Lloyd</b></p> <p>EUR 265m</p> <p>Joint Global Coordinator/ Joint Bookrunner</p> <p>Nov 2015 </p>	<p>Secondary Placing of</p> <p><b>HORNBACH</b></p> <p>for the Hornbach Family</p> <p>EUR 67m</p> <p>Joint Global Coordinator/ Joint Bookrunner</p> <p>Oct 2015 </p>	<p>IPO</p> <p><b>Intertrust</b></p> <p>EUR 535m</p> <p>Co-Lead Manager</p> <p>Oct 2015 </p>	
<p>IPO</p> <p><b>CHORUS</b> Clean Energy</p> <p>EUR 103m</p> <p>Sole Global Coordinator/ Joint Bookrunner</p> <p>Oct 2015 </p>	<p>Rights Issue</p> <p><b>AFG</b> Building the Difference</p> <p>CHF 207m</p> <p>Joint Bookrunner</p> <p>Sep 2015 </p>	<p>Sub 10% Capital Increase</p> <p><b>GRAND CITY</b> Properties SA</p> <p>EUR 151m</p> <p>Sole Global Coordinator/ Sole Bookrunner</p> <p>Sep 2015 </p>	<p>Sub 10% Capital Increase</p> <p><b>RIB</b> running together</p> <p>EUR 48m</p> <p>Sole Global Coordinator/ Sole Bookrunner</p> <p>Sep 2015 </p>	<p>IPO</p> <p><b>pbb</b> DEUTSCHE PFANDBREIFBANK</p> <p>EUR 1.2bn</p> <p>Joint Bookrunner</p> <p>July 2015 </p>	<p>Capital Increase</p> <p><b>AROUNDTOWN</b></p> <p>EUR 320m</p> <p>Sole Global Coordinator/ Joint Bookrunner</p> <p>July 2015 </p>	<p>Capital Increase</p> <p><b>MARKETTECH</b></p> <p>GBP 201m</p> <p>Joint Bookrunner</p> <p>July 2015 </p>	<p>Rights Issue</p> <p><b>hamborner REIT</b> ZUKUNFT BRAUCHT SUBSTANZ</p> <p>EUR 102m</p> <p>Sole Global Coordinator/ Joint Bookrunner</p> <p>July 2015 </p>
<p>Rights Issue</p> <p><b>WCM</b></p> <p>EUR 156m</p> <p>Sole Global Coordinator/ Sole Bookrunner</p> <p>July 2015 </p>	<p>Rights Issue</p> <p><b>Deutsche Wohnen</b></p> <p>EUR 907m</p> <p>Lead Manager</p> <p>June 2015 </p>	<p>Secondary Placing of</p> <p><b>wüstenrot württembergische</b> for UniCredit Group</p> <p>EUR 117m</p> <p>Sole Global Coordinator/ Sole Bookrunner</p> <p>May 2015 </p>	<p>IPO</p> <p><b>SIXT leasing</b></p> <p>EUR 239m</p> <p>Joint Global Coordinator/ Joint Bookrunner</p> <p>May 2015 </p>	<p>IPO</p> <p><b>windeln</b></p> <p>EUR 183m</p> <p>Joint Bookrunner</p> <p>May 2015 </p>	<p>Rights Issue</p> <p><b>Cofinimmo</b></p> <p>EUR 285m</p> <p>Co-Lead Manager</p> <p>May 2015 </p>	<p>Convertible (pre-IPO)</p> <p><b>AROUNDTOWN</b></p> <p>EUR 450m</p> <p>Joint Global Coordinator/ Joint Bookrunner</p> <p>April 2015 </p>	<p>Secondary Placing of</p> <p><b>LEIFHEIT</b> AKTIENGESELLSCHAFT for HOME Beteiligungen GmbH</p> <p>EUR 124m</p> <p>Sole Global Coordinator/ Sole Bookrunner</p> <p>April 2015 </p>
<p>Convertible</p> <p><b>MARKETTECH</b></p> <p>GBP 113m</p> <p>Joint Bookrunner</p> <p>Mar 2015 </p>	<p>IPO</p> <p><b>dfs</b></p> <p>GBP 237m</p> <p>Co-Lead Manager</p> <p>Mar 2015 </p>	<p>Secondary Placing of</p> <p><b>RIB</b> running together</p> <p>EUR 23m</p> <p>Sole Global Coordinator/ Sole Bookrunner</p> <p>Mar 2015 </p>	<p>Secondary Placing of</p> <p><b>DKSH</b></p> <p>CHF 36m</p> <p>Sole Global Coordinator/ Sole Bookrunner</p> <p>Mar 2015 </p>	<p>Sub 10% Capital Increase</p> <p><b>ROCKETINTERNET</b></p> <p>EUR 589m</p> <p>Joint Global Coordinator/ Joint Bookrunner</p> <p>Feb 2015 </p>	<p>IPO</p> <p><b>Sunrise</b></p> <p>CHF 2.3bn</p> <p>Joint Bookrunner</p> <p>Feb 2015 </p>	<p>IPO</p> <p><b>HSS Hire</b></p> <p>GBP 125m</p> <p>Co-Lead Manager</p> <p>Feb 2015 </p>	<p>IPO</p> <p><b>telecolumbus</b></p> <p>EUR 510m</p> <p>Joint Bookrunner</p> <p>Jan 2015 </p>

Note: IPOs