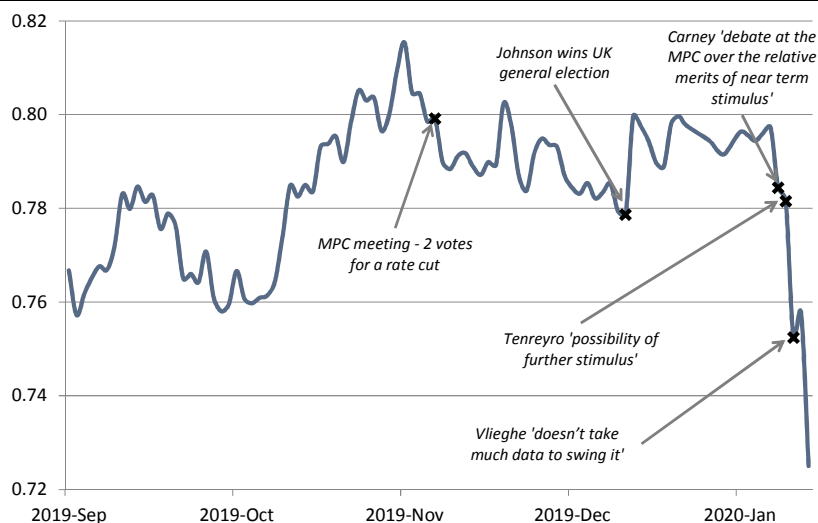


... CHART OF THE WEEK ... CHART OF THE WEEK ... CHART OF THE WEEK ... CHART OF THE WEEK

17 January 2020

BoE: near-term “insurance” rate cut possible

Three-month London interbank offered rate based on £ (%)



Daily data. Source: Intercontinental Exchange

- Rate cut ahead?** Recent comments by Bank of England (BoE) policymakers point to a possible rate cut as soon as the next policy meeting on 30 January. Two of the nine members of the Monetary Policy Committee (MPC) – Michael Saunders and Jonathan Haskel – already voted for a 25bp rate cut to 0.5% in November and December last year. Last week, BoE governor [Mark Carney referred to a debate](#) at the MPC about the “relative merits of a near-term stimulus”, while two additional MPC members (Gertjan Vlieghe and Silvana Tenreiro) added that they could vote to cut rates, too, unless economic data improved soon – see chart.
- Noisy politics hurts:** Economic activity in the UK, much like in core Europe, was very subdued in 2019. The Brexit mess and other political risks, as well as noisy US-China trade negotiations, sapped business and household confidence. Consumption growth sagged, business investment stagnated and production contracted. Real GDP in November 2019 was broadly flat from February 2019. The first of Q4 2019 real GDP – out on 11 February – will likely show that the economy expanded by 1.2% for the year overall – well below its potential rate of 1.6-1.7%.
- The case for a cut:** In a low interest rate environment, central banks should err on the side of caution when downside risks emerge. With more power to lower inflation than to raise it, monetary policymakers might be inclined to overreact with too much stimulus and, if needed, hike rates later to correct course.
- The case for holding rates:** The big win for Boris Johnson and the Conservative Party on 12 December and the recent “phase one” US-China trade deal have drastically reduced uncertainty and the downside risks to the outlook. Key surveys taken after the election, such as the Deloitte CFO survey and the RICS residential market survey, show a sharp bounce in confidence and expected economic activity.
- Key data ahead:** The decision by the MPC about whether to ease policy or to stay on hold could depend on the data released between now and Governor Carney’s final policy meeting on 30 January. The CBI Industrial Trends survey (22 January), the preliminary PMI estimates (24 January), the CBI Distributive Trades survey (28 January) plus the BoE’s own surveys could tilt the balance of votes towards either an insurance rate cut or for rates to remain unchanged if the data signal a solid post-election rebound in confidence and momentum.
- Positive outlook:** Given the post-election upturn in some surveys and the strength of the fiscal stimulus to come, our base case remains that the BoE will remain on hold. The market currently sees a 63% chance of a rate cut at the January MPC meeting (up from 5% on 8 January – the day before Carney’s dovish comments). As we expect forthcoming data to show a material post-election bounce, we only put a 40% chance on a cut.

Holger Schmieding
 Chief Economist
 +44 20 3207 7889
 holger.schmieding@berenberg.com

Kallum Pickering
 Senior Economist
 +44 20 3465 2672
 kallum.pickering@berenberg.com

Florian Hense
 European Economist
 +4420 3207 7859
 florian.hense@berenberg.com

Disclaimer

This document was compiled by the above mentioned authors of the economics department of Joh. Berenberg, Gossler & Co. KG (hereinafter referred to as “the Bank”). The Bank has made any effort to carefully research and process all information. The information has been obtained from sources which we believe to be reliable such as, for example, Thomson Reuters, Bloomberg and the relevant specialised press. However, we do not assume liability for the correctness and completeness of all information given. The provided information has not been checked by a third party, especially an independent auditing firm. We explicitly point to the stated date of preparation. The information given can become incorrect due to passage of time and/or as a result of legal, political, economic or other changes. We do not assume responsibility to indicate such changes and/or to publish an updated document. The forecasts contained in this document or other statements on rates of return, capital gains or other accession are the personal opinion of the author and we do not assume liability for the realisation of these.

This document is only for information purposes. It does not constitute investment advice or recommendation to buy financial instruments. It does not replace consulting regarding legal, tax or financial matters.

Remarks regarding foreign investors

The preparation of this document is subject to regulation by German law. The distribution of this document in other jurisdictions may be restricted by law, and persons, into whose possession this document comes, should inform themselves about, and observe, any such restrictions.

United Kingdom

This document is meant exclusively for institutional investors and market professionals, but not for private customers. It is not for distribution to or the use of private investors or private customers.

United States of America

This document has been prepared exclusively by Joh. Berenberg, Gossler & Co. KG. Although Berenberg Capital Markets LLC, an affiliate of the Bank and registered US broker-dealer, distributes this document to certain customers, Berenberg Capital Markets LLC does not provide input into its contents, nor does this document constitute research of Berenberg Capital Markets LLC. In addition, this document is meant exclusively for institutional investors and market professionals, but not for private customers. It is not for distribution to or the use of private investors or private customers.

This document is classified as objective for the purposes of FINRA rules. Please contact Berenberg Capital Markets LLC (+1 646 949 9000), if you require additional information.

Copyright

The Bank reserves all the rights in this document. No part of the document or its content may be rewritten, copied, photocopied or duplicated in any form by any means or redistributed without the Bank's prior written consent.

© 2020 Joh. Berenberg, Gossler & Co. KG



JOH. BERENBERG, GOSSLER & CO. KG

Internet www.berenberg.com

E-mail: firstname.lastname@berenberg.com

EQUITY RESEARCH

GENERAL MID CAP

MID CAP - DACH

| | |
|-------------------------|------------------|
| Carl-Oscar Bredengen | +44 20 3753 3160 |
| Marta Bruska | +44 20 3753 3187 |
| Charlotte Friedrichs | +44 20 3753 3077 |
| Gustav Froberg | +44 20 3465 2655 |
| James Letten | +44 20 3753 3176 |
| Alexander O'Donoghue | +44 20 3207 7804 |
| Gerhard Orgonas | +44 20 3465 2635 |
| Benjamin Pfannes-Varrow | +44 20 3465 2620 |
| Lasse Stueben | +44 20 3753 3208 |

MID CAP - EU core

| | |
|--------------------|------------------|
| Beatrice Allen | +44 20 3465 2662 |
| Fraser Donlon | +44 20 3465 2674 |
| Remi Grenu | +44 20 3207 7806 |
| Christoph Greulich | +44 20 3753 3119 |
| Andreas Markou | +44 20 3753 3022 |
| Anna Patrice | +44 20 3207 7863 |
| Trion Reid | +44 20 3753 3113 |
| Jan Richard | +44 20 3753 3029 |

MID CAP - UK

| | |
|--------------------|------------------|
| Calum Battersby | +44 20 3753 3118 |
| Joseph Bloomfield | +44 20 3753 3248 |
| Robert Chantry | +44 20 3207 7861 |
| Sam Cullen | +44 20 3753 3183 |
| Ned Hammond | +44 20 3753 3017 |
| Tom Horne | +44 20 3207 7913 |
| Edward James | +44 20 3207 7811 |
| Kieran Lee | +44 20 3465 2736 |
| Lush Mahendrarajah | +44 20 3207 7896 |
| Benjamin May | +44 20 3465 2667 |
| Alex Medhurst | +44 20 3753 3047 |
| Anthony Plom | +44 20 3207 7908 |
| Eoghan Reid | +44 20 3753 3055 |
| Owen Shirley | +44 20 3465 2731 |
| Donald Tait | +44 20 3753 3031 |
| Harleen Teja | +44 20 3753 3214 |
| Sean Thapar | +44 20 3465 2657 |

EQUITY SALES

SPECIALIST SALES

AEROSPACE & DEFENCE & CAPITAL GOODS

| | |
|--------------|------------------|
| Cara Luciano | +44 20 3753 3146 |
|--------------|------------------|

AUTOS, CHEMICALS & TECHNOLOGY

| | |
|--------------|------------------|
| Edward Wales | +44 20 3207 7815 |
|--------------|------------------|

BANKS & DIVERSIFIED FINANCIALS

| | |
|---------------|------------------|
| Eleni Papoula | +44 20 3465 2741 |
|---------------|------------------|

BUSINESS SERVICES, LEISURE & TRANSPORT

| | |
|-----------------|------------------|
| Rebecca Langley | +44 20 3207 7930 |
|-----------------|------------------|

CONSUMER DISCRETIONARY

| | |
|-------------------|------------------|
| Pauline Chevalier | +44 20 3753 3209 |
|-------------------|------------------|

CONSUMER STAPLES

| | |
|---------------|------------------|
| Ramnique Sroa | +44 20 3753 3064 |
|---------------|------------------|

HEALTHCARE

| | |
|------------|------------------|
| David Hogg | +44 20 3465 2628 |
|------------|------------------|

MEDIA & TELECOMS

| | |
|----------------|------------------|
| Jonathan Smith | +44 20 3207 7842 |
|----------------|------------------|

METALS & MINING, OIL & GAS AND UTILITIES

| | |
|--------------|------------------|
| Jason Turner | +44 20 3753 3063 |
|--------------|------------------|

THEMATICS

| | |
|-----------------|------------------|
| Chris Armstrong | +44 20 3207 7809 |
|-----------------|------------------|

SALES

BENELUX

| | |
|-----------------|------------------|
| Miel Bakker | +44 20 3207 7808 |
| Bram van Hijfte | +44 20 3753 3000 |

SALES TRADING

LONDON

| | |
|-----------------|------------------|
| Charles Beddow | +44 20 3465 2691 |
| Mike Berry | +44 20 3465 2755 |
| Joseph Chappell | +44 20 3207 7885 |
| Stewart Cook | +44 20 3465 2752 |
| Mark Edwards | +44 20 3753 3004 |
| Tom Floyd | +44 20 3753 3136 |
| Tristan Hedley | +44 20 3753 3006 |
| Will Kain | +44 20 3753 3167 |
| Peter King | +44 20 3753 3139 |
| Perry Lavin | +44 20 3753 3370 |
| AJ Pulleyn | +44 20 3465 2756 |
| Paul Somers | +44 20 3465 2753 |

BUSINESS SERVICES, LEISURE & TRANSPORT

BUSINESS SERVICES

| | |
|-------------|------------------|
| Tom Buriton | +44 20 3207 7852 |
|-------------|------------------|

LEISURE

| | |
|--------------------|------------------|
| Jack Cummings | +44 20 3753 3161 |
| Stuart Gordon | +44 20 3207 7858 |
| Annabel Hay-Jahans | +44 20 3465 2720 |

TRANSPORT & LOGISTICS

| | |
|-------------------------|------------------|
| Conor Dwyer | +44 20 3753 3216 |
| William Fitzalan Howard | +44 20 3465 2640 |
| Adrian Yanoshik | +44 20 3753 3073 |

CONSUMER

BEVERAGES

| | |
|------------------------|------------------|
| Javier Gonzalez Lastra | +44 20 3465 2719 |
| Ellis Gooden | +44 20 3753 3199 |

FOOD MANUFACTURING AND HPC

| | |
|--------------------|------------------|
| Fulvio Cazzol | +44 20 3207 7840 |
| Mary-Anne Sixsmith | +44 20 3465 2728 |
| James Targett | +44 20 3207 7873 |

FOOD RETAIL

| | |
|---------------|------------------|
| Thomas Davies | +44 20 3753 3104 |
|---------------|------------------|

GENERAL RETAIL

| | |
|------------------|------------------|
| Michael Benedict | +44 20 3753 3175 |
| Oliver Anderson | +44 20 3753 3173 |
| Graham Renwick | +44 20 3207 7851 |
| Michelle Wilson | +44 20 3465 2663 |

ENERGY

OIL & GAS

| | |
|----------------|------------------|
| Baha Bassatine | +44 20 3753 3158 |
| Ilkin Karimli | +44 20 3465 2684 |
| Henry Tarr | +44 20 3207 7827 |

UTILITIES

| | |
|---------------|------------------|
| Andrew Fisher | +44 20 3207 7937 |
| Lawson Steele | +44 20 3207 7887 |

SALES (cont'd)

FRANCE

| | |
|---------------------|-----------------|
| Alexandre Chevassus | +33 1 5844 9512 |
| Dalia Farigoule | +33 1 5844 9510 |
| Kevin Nor | +33 1 5844 9505 |
| Guillaume Viret | +33 1 5844 9507 |

UK

| | |
|-----------------------|------------------|
| Thomas Baker | +44 20 3753 3062 |
| James Burt | +44 20 3207 7807 |
| Marta De-Sousa Fialho | +44 20 3753 3098 |
| Katie Jackson | +44 20 3753 3041 |
| Robert Floyd | +44 20 3753 3018 |
| David Franklin | +44 20 3465 2747 |
| Sean Heath | +44 20 3465 2742 |
| Stuart Holt | +44 20 3465 2646 |
| James Hunt | +44 20 3753 3007 |
| James McRae | +44 20 3753 3036 |
| David Mortlock | +44 20 3207 7850 |
| Bhavin Patel | +44 20 3207 7926 |
| Kushal Patel | +44 20 3753 3038 |
| Richard Payman | +44 20 3207 7825 |
| Christopher Pyle | +44 20 3753 3076 |
| Adam Robertson | +44 20 3753 3095 |
| Mark Sheridan | +44 20 3207 7802 |
| George Smibert | +44 20 3207 7911 |
| Paul Walker | +44 20 3465 2632 |

LONDON (cont'd)

| | |
|-------------------|------------------|
| Sean Taylor | +44 20 3753 3369 |
| Adam Tundervary | +44 20 3753 3368 |
| Frans Van Wakeren | +44 20 3753 3079 |

PARIS

| | |
|---------------|-------------------|
| Vincent Klein | +33 1 58 44 95 09 |
|---------------|-------------------|

FINANCIALS

BANKS

| | |
|-----------------------|------------------|
| Adam Barrass | +44 20 3207 7923 |
| Michael Christodoulou | +44 20 3207 7920 |
| Andrew Lowe | +44 20 3465 2743 |
| Eoin Mullaney | +44 20 3207 7854 |
| Peter Richardson | +44 20 3465 2681 |

DIVERSIFIED FINANCIALS

| | |
|---------------|------------------|
| Panos Ellinas | +44 20 3753 3149 |
| Chris Turner | +44 20 3753 3019 |

INSURANCE

| | |
|----------------|------------------|
| Thomas Bateman | +44 20 3465 2665 |
|----------------|------------------|

REAL ESTATE

| | |
|-----------|------------------|
| Kai Klose | +44 20 3207 7888 |
|-----------|------------------|

HEALTHCARE

| | |
|---------------------|------------------|
| Scott Bardo | +44 20 3207 7869 |
| Michael Healy | +44 20 3753 3201 |
| Tom Jones | +44 20 3207 7877 |
| Odysseas Manesiotis | +44 20 375 3200 |

INDUSTRIALS

AEROSPACE & DEFENCE

| | |
|------------------|------------------|
| Andrew Gollan | +44 20 3207 7891 |
| Ross Law | +44 20 3465 2692 |
| George McWhirter | +44 20 3753 3163 |

AUTOMOTIVES

| | |
|------------|------------------|
| Asad Farid | +44 20 3207 7932 |
|------------|------------------|

CAPITAL GOODS

| | |
|------------------|------------------|
| Philippe Lorrain | +44 20 3207 7823 |
| Joel Spungin | +44 20 3207 7867 |
| Otto Sieber | +44 20 3465 2698 |

MATERIALS

CHEMICALS

| | |
|----------------|------------------|
| Sebastian Bray | +44 20 3753 3011 |
| Xian Deng | +44 20 3753 3014 |

SALES (cont'd)

GERMANY

| | |
|------------------|---------------------|
| Simone Arnheiter | +49 69 91 30 90 740 |
| Nina Buechs | +49 69 91 30 90 735 |
| André Grosskurth | +49 69 91 30 90 734 |
| Jannik Peters | +49 69 91 30 90 747 |

SCANDINAVIA

| | |
|-------------|------------------|
| Marco Weiss | +49 40 3506 0719 |
|-------------|------------------|

SWITZERLAND, AUSTRIA & ITALY

| | |
|-----------------|-----------------|
| Duncan Downes | +41 22 317 1062 |
| Andrea Ferrari | +41 44 283 2020 |
| Gianni Lavigna | +41 44 283 2038 |
| Jamie Nettleton | +41 44 283 2026 |
| Yeannie Rath | +41 44 283 2029 |

CRM

| | |
|--------------------|------------------|
| Megan Connelly | +44 20 3753 3244 |
| Laura Cooper | +44 20 3753 3065 |
| Beau Dibbs | +44 20 3753 3048 |
| Jessica Jarmyn | +44 20 3465 2696 |
| Madeleine Lockwood | +44 20 3753 3110 |
| Vikram Nayyar | +44 20 3465 2737 |
| Fenella Neill | +44 20 3207 7868 |

EQUITY TRADING

HAMBURG

| | |
|--------------------|-------------------|
| David Hohn | +49 40 350 60 761 |
| Lukas Niehoff | +49 40 350 60 798 |
| Lennart Pleus | +49 40 350 60 596 |
| Marvin Schweden | +49 40 350 60 576 |
| Philipp Wiechmann | +49 40 350 60 346 |
| Christoffer Winter | +49 40 350 60 559 |

LONDON

| | |
|----------------------|------------------|
| Matthew Belton | +44 20 3753 3302 |
| Christopher Brown | +44 20 3753 3085 |
| Edward Burlison-Rush | +44 20 3753 3005 |
| Jack Clayton | +44 20 3753 3166 |

CHEMICALS (cont'd)

| | |
|-----------------|------------------|
| Kai Lux | +44 20 3753 3202 |
| Anthony Manning | +44 20 3753 3092 |
| Rikin Patel | +44 20 3753 3080 |

MATERIALS

METALS & MINING

| | |
|-----------------|------------------|
| Oliver Grewcock | +44 20 3753 3215 |
| Richard Hatch | +44 20 3753 3070 |
| Laurent Kimman | +44 20 3465 2675 |

TMT

TECHNOLOGY

| | |
|---------------|------------------|
| Tammy Oiu | +44 20 3465 2673 |
| Tej Sthankiya | +44 20 3753 3099 |
| Lou Ann Yong | +44 20 3753 3159 |

MEDIA

| | |
|----------------|------------------|
| Jamie Bass | +44 20 3753 3217 |
| Robert Berg | +44 20 3465 2680 |
| Keisi Hysa | +44 20 3207 7817 |
| Laura Janssens | +44 20 3465 2639 |
| Sarah Simon | +44 20 3207 7830 |

TELECOMMUNICATIONS

| | |
|--------------------|------------------|
| David Burns | +44 20 3753 3059 |
| Usman Ghazi | +44 20 3207 7824 |
| Laura Janssens | +44 20 3465 2639 |
| Abhilash Mohapatra | +44 20 3465 2644 |
| Carl Murdock-Smith | +44 20 3207 7918 |

THEMATIC RESEARCH

| | |
|-------------------|------------------|
| Steven Bowen | +44 20 3753 3057 |
| Julia Schrammeier | +44 20 3753 3172 |
| Georgina Webb | +44 20 3753 3236 |

ECONOMICS

| | |
|-------------------|------------------|
| Florian Hense | +44 20 3207 7859 |
| Kallum Pickering | +44 20 3465 2672 |
| Holger Schmieding | +44 20 3207 7899 |

CORPORATE ACCESS

| | |
|-------------------|------------------|
| Lindsay Arnold | +44 20 3207 7821 |
| Sally Fitzpatrick | +44 20 3207 7826 |
| Maz Gentile | +44 20 3465 2668 |
| Robyn Gowers | +44 20 3753 3109 |
| Dipti Jethwani | +44 20 3207 7936 |
| Phoebe Lindsay | +44 20 3753 3246 |
| Ross Mackay | +44 20 3207 7866 |
| Stella Siggins | +44 20 3465 2630 |
| Lucy Stevens | +44 20 3753 3068 |
| Abbie Stewart | +44 20 3753 3054 |

EVENTS

| | |
|------------------|------------------|
| Miranda Bridges | +44 20 3753 3008 |
| Charlotte David | +44 20 3207 7832 |
| Suzu Khan | +44 20 3207 7815 |
| Natalie Meech | +44 20 3207 7831 |
| Eleanor Metcalfe | +44 20 3207 7834 |
| Sarah Weyman | +44 20 3207 7801 |

COO Office

| | |
|--------------|------------------|
| Greg Swallow | +44 20 3207 7833 |
|--------------|------------------|

LONDON (cont'd)

| | |
|---------------|------------------|
| Sam Hart | +44 20 3753 3303 |
| Perry Lavin | +44 20 3753 3370 |
| Chris McKeand | +44 20 3207 7838 |
| Ross Tobias | +44 20 3753 3137 |
| Robert Towers | +44 20 3753 3262 |

Contacts



BERENBERG

PARTNERSHIP SINCE 1590

BERENBERG CAPITAL MARKETS LLC

Member FINRA & SIPC

Internet www.berenberg-us.com

E-mail: firstname.lastname@berenberg-us.com

EQUITY RESEARCH

CONSTRUCTION

Robert Muir +1 646 949 9028
Daniel Wang +1 646 949 9025

GENERAL MID CAP - US

Samuel England +1 646 949 9035
Alex Maroccia +1 646 949 9033
Brett Knoblauch +1 646 949 9032

HEALTHCARE

BIOTECH/THERAPEUTICS

Shanshan Xu +1 646 949 9023

MED. TECH/SERVICES

Ravi Misra +1 646 949 9028

SPECIALTY PHARMA/BIOTECH

Patrick R. Trucchio +1 646 949 9027

CAPITAL GOODS

Andrew Buscaglia +1 646 949 9040

LEISURE

Brennan Matthews +1 646 949 9024

INDUSTRIAL MATERIALS

Paretosh Misra +1 646 949 9031

MULTI-CHANNEL RETAILING

Sumit Sharma +1 646 949 9034

REAL ESTATE

Nate Crosssett +1 646 949 9030
Connor Siversky +1 646 949 9037

SHIPPING & TRANSPORTATION

Donald McLee +1 646 949 9026

SOFTWARE & IT SERVICES

Gal Munda +1 646 949 9021
Joshua Tilton +1 646 949 9036

TECHNOLOGY HARDWARE

Andrew DeGasperi +1 646 949 9044

ECONOMICS

Mickey Levy +1 646 949 9099
Roiana Reid +1 646 949 9098

EQUITY SALES SALES

Albert Aguiar +1 646 949 9218
Daniel Claeys +1 646 949 31 44
Nate Emerton +1 617 292 82 11
Kelleigh Faldi +1 617 292 8288
Ted Franchetti +1 646 949 9231
Rich Harb +1 617 292 8228
Zubin Hubner +1 646 949 9202
Jessica London +1 646 949 9203
Anthony Masucci +1 646 949 9217
Ryan McDonnell +1 646 949 9214
Emily Mouret +1 415 802 2525
Peter Nichols +1 646 949 9201
Kieran O'Sullivan +1 617 292 8292
Rodrigo Ortigao +1 646 949 9205

CRM

Alexandra Angove +1 646 949 9211
Sammy Chea +1 646 949 9241

CORPORATE ACCESS

Adriane Klein +1 617 292 8202
Olivia Lee +1 646 949 9207

EVENTS

Meridian Della Penna +1 646 949 9208
Laura Hawes +1 646 949 9209

SALES TRADING

Isaac Carp +1 646 949 9107
Ronald Cestra +1 646 949 9104
Mark Corcoran +1 646 949 9105
Michael Haughey +1 646 949 9106
Christopher Kanian +1 646 949 9103
Lars Schwartzau +1 646 949 9101