



Berenberg named Best Mid-Market Equity House at IFR Awards

- €8.6 billion issue volume
- 51 transactions accompanied
- Again No. 1 in German-language ECM

Hamburg/London. Berenberg has continued to grow its standing in European Equity Capital Markets (ECM) and has been named the best “EMEA Mid-Market Equity House” by renowned industry publication International Financing Review (IFR) of the Thomson-Reuters Group.

“Having conquered its home market of Germany, Berenberg is rapidly building in the UK and elsewhere in Europe. In five years it has established itself as a leading ECM house that does things differently, making it IFR’s inaugural EMEA Mid-Market Equity House.” These are the grounds provided by the jury for awarding the distinction.

For the fourth year in a row Berenberg worked on more IPOs, capital raises, and placings in the German-speaking world than any other competitor (see table).

Berenberg has also now successfully expanded into other countries. In particular, it made significant progress in its UK ECM business, with 17 transactions last year. Berenberg completed a total of 51 ECM transactions in 2017 (2016: 21) worth €8.6 billion.

Hendrik Riehmer, Managing Partner at Berenberg, said:

“In addition to continuing to be market leader in German-speaking countries, we have developed into a Europe-wide ECM institution in recent years. We now have a strong profile internationally as well, helping companies to raise capital to fund growth.”

Bastian Schiedat, Global Head of Equity Capital Markets at Berenberg, added:

“In 2017, we completed the very successful IPO of battery manufacturer Varta as the sole global coordinator, were part of the largest German IPO with Delivery Hero and assisted in the IPOs of companies including Aumann, Hello Fresh and Zur Rose (Doc Morris).”

Most transactions:

Equity Capital Markets 2017 in German-speaking countries

Number	Lead bank
28	Berenberg
20	Credit Suisse
18	UBS
18	J.P. Morgan
16	Citi
16	Deutsche Bank
12	Morgan Stanley
11	Goldman Sachs

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About Berenberg

Founded in 1590, Berenberg is one of Europe's leading private banks today, with over 1,500 employees in its Wealth Management, Asset Management, Investment Banking and Corporate Banking divisions. Headquartered in Hamburg and led by managing partners, Berenberg maintains a strong presence in the financial centres of Frankfurt, London, New York, and Zurich.

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