

EQUITY FUNDS AT A GLANCE

# Growth made in Europe



**FOCUS I:** While in one of the broad European indices companies achieved average sales growth of just 1.3 per cent per year, the companies we selected grew by an average of 16.0 per cent.\*

**FOCUS II:** All cap approach: Large European technology and market leaders enjoy long-term, above average growth thanks to continuous innovations and sound business models. Highly dynamic hidden champions often take the form of small- and medium-sized companies.

**FOCUS III:** It's not the attractiveness of the region that causes people to invest in Europe, but rather the abundance and attractiveness of the unique business models found here.

\*Source: Berenberg, 5 years Revenue growth Portfolio vs. Benchmark MSCI Europe

**WE FOCUS ON COMPANIES THAT BENEFIT FROM STRUCTURAL GROWTH TRENDS:**



## BERENBERG EUROPEAN FOCUS FUND

- All cap approach in Europe
- Benchmark MSCI Europe
- MSCI ESG Rating: AAA (“Leader”)
- SFDR classification<sup>(1)</sup>: Art. 8

Read more: [www.berenberg.de/en/funds/berenberg-european-focus-fund](http://www.berenberg.de/en/funds/berenberg-european-focus-fund)

## BERENBERG EUROZONE FOCUS FUND

- All cap approach in the Eurozone
- Benchmark MSCI EMU
- MSCI ESG Rating: AAA (“Leader”)
- SFDR classification<sup>(1)</sup>: Art. 8

Read more: [www.berenberg.de/en/funds/berenberg-eurozone-focus-fund](http://www.berenberg.de/en/funds/berenberg-eurozone-focus-fund)



**MATTHIAS BORN**  
CIO Equities, Head of Investments

Matthias Born has been CIO Equities since 2017, and since 2019 has also taken the role of Head of Investments in the Wealth and Asset Management division. Before joining Berenberg, he managed teams involved in European equities at Allianz Global Investors and was responsible for client assets in the double-digit billion range. He has an excellent track record spanning almost two decades and has received several awards for his outstanding performance. Matthias Born is personally invested in the funds he manages.

Read more: [www.berenberg.de/en/fund-disclosures-overview](http://www.berenberg.de/en/fund-disclosures-overview)

(1) Sustainable Finance Disclosure Regulation  
Source: Berenberg, Management company, State: 30.06.2022

## THE BERENBERG EQUITY FUND MANAGEMENT INVESTMENT APPROACH

# Consistently active

We are convinced quality-growth investors and use our own analyses to focus on sustainably growing companies. In doing so, we consider ESG issues to be an essential part of our approach. Our continuity and consistency in fund management are paying off. The rating agency Refinitiv Lipper has named us the best equity fund manager in Europe 2021 in the category “small asset managers”.

## STRINGENT PHILOSOPHY

- Active management approach independent of benchmark indices
- Disciplined buy-and-hold approach
- Adherence with ESG and sustainability standards
- Engaged dialogue with companies on ESG issues

## BERENBERG EQUITY EXPERTISE

- Proven expertise in companies of all market caps
- Tried-and-tested “growth/quality” investment concept
- Excellent performance-results and highly experienced team
- Concentrated portfolios

## FOCUS ACTIVE ALPHA

## INVESTMENTFOKUS

- High-quality companies with
  - + high organic growth rates
  - + robust balance sheets
  - + outstanding profitability
  - + strong competitive position
- Long-term structural growth drivers

Asset Management by Berenberg  
BECAUSE WE'VE BEEN HERE SINCE SHARES HAVE.



### European Equities

MATTHIAS BORN  
Fund Manager



### Small and Micro Cap Equities

PETER KRAUS  
Fund Manager



### German Equities

ANDREAS STROBL  
Fund Manager



### ESG Equities

BERND DEEKEN  
Fund Manager



### Global Equities

MARTIN HERMANN  
Fund Manager

## OPPORTUNITIES

- Potential for high returns on equity in the long term
- Above-average growth equity performance at times
- Possibility of additional returns through single-stock analyses and active management

## RISKS

- Equity is highly susceptible to fluctuations, possibility of losses from exchange rate fluctuation
- Shares in funds may fall below the price at which the customer purchased the share
- Possibility of below-average growth equity performance at times
- No guarantee that single-stock analyses and active management will be successful

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