

EQUITY FUNDS AT A GLANCE

On course for global success



FOCUS I: 30 out of 2,500 companies – a highly concentrated portfolio focused on the best-performing equities.

FOCUS II: Technology leaders that are dominating the market enjoy long-term, above-average growth thanks to continuous innovations and stable business models.

FOCUS III: By adding high-growth small and mid caps, we zoom in on tomorrow's potential winners early on.

STRUCTURAL GROWTH DRIVERS FOR ABOVE-AVERAGE PROFIT DEVELOPMENT:



Technology

Ability to develop new business models to adapt to technological changes (e-commerce, cloud computing, software, medical technology)



Sector-consolidation

Saturated markets provide opportunities if a dominant player can achieve market share through (organic) growth



Demography

Rapidly increasing population within certain age groups or areas creates opportunities for products and services



Geographical expansion

Corporations with outstanding products and business models and the ability to roll these out globally



BERENBERG GLOBAL FOCUS FUND

- All cap approach (30 stocks)
- Up to 30% Small Caps
- Benchmark MSCI AC World
- SFDR classification⁽¹⁾: Art. 8

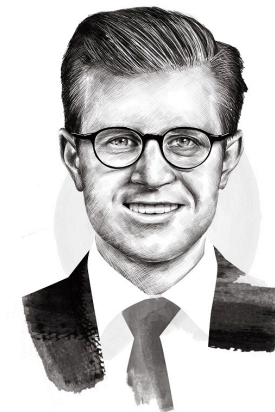
Read more: www.berenberg.de/en/funds/berenberg-global-focus-fund

OUR SIGHTS ON THE POTENTIAL TOP PLAYERS IN THE EQUITY MARKET

- **Structural growth:** Companies that benefit from long-term growth trends
- **Competitive advantages:** A dominant market position that is difficult to replicate
- **Excellent management:** Successful track record and owner-led culture
- **Fair valuation:** Future growth potential not yet reflected in the share price



BERENBERG
PRIVATBANKIERS SEIT 1590



MARTIN HERMANN
Portfoliomanager

Martin Hermann, CFA, has been a Portfolio Manager at Berenberg since 2017. He began his career in 2010 as an Investment Trainee as a part of the graduate programme run by Allianz Global Investors, where he later worked as a Portfolio Manager and Vice President within the award-winning “Europe Equity Growth Team”. He also worked as a Deputy Fund Manager at the International Equity Growth Fund. **Martin Hermann is personally invested in the funds he manages.** Read more: www.berenberg.de/en/fund-disclosures-overview

THE BERENBERG EQUITY FUND MANAGEMENT INVESTMENT APPROACH

Consistently active

We are convinced quality-growth investors and use our own analyses to focus on sustainably growing companies. In doing so, we consider ESG issues to be an essential part of our approach. Our continuity and consistency in fund management are paying off. The rating agency Refinitiv Lipper has named us the best equity fund manager in Europe 2021 in the category “small asset managers”.

STRINGENT PHILOSOPHY

- Active management approach independent of benchmark indices
- Disciplined buy-and-hold approach
- Adherence with ESG and sustainability standards
- Engaged dialogue with companies on ESG issues

BERENBERG EQUITY EXPERTISE

- Proven expertise in companies of all market caps
- Tried-and-tested “growth/quality” investment concept
- Excellent performance-results and highly experienced team
- Concentrated portfolios

FOCUS ACTIVE ALPHA

INVESTMENTFOKUS

- High-quality companies with
 - + high organic growth rates
 - + robust balance sheets
 - + outstanding profitability
 - + strong competitive position
- Long-term structural growth drivers

Asset Management by Berenberg
BECAUSE WE'VE BEEN HERE SINCE SHARES HAVE.



European Equities

MATTHIAS BORN
Fund Manager



Small and Micro Cap Equities

PETER KRAUS
Fund Manager



German Equities

ANDREAS STROBL
Fund Manager



ESG Equities

BERND DEEKEN
Fund Manager



Global Equities

MARTIN HERMANN
Fund Manager

OPPORTUNITIES

- Potential for high returns on equity in the long term
- Above-average growth equity performance at times
- Possibility of additional returns through single-stock analyses and active management

RISKS

- Equity is highly susceptible to fluctuations, possibility of losses from exchange rate fluctuation
- Shares in funds may fall below the price at which the customer purchased the share
- Possibility of below-average growth equity performance at times
- No guarantee that single-stock analyses and active management will be successful

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