

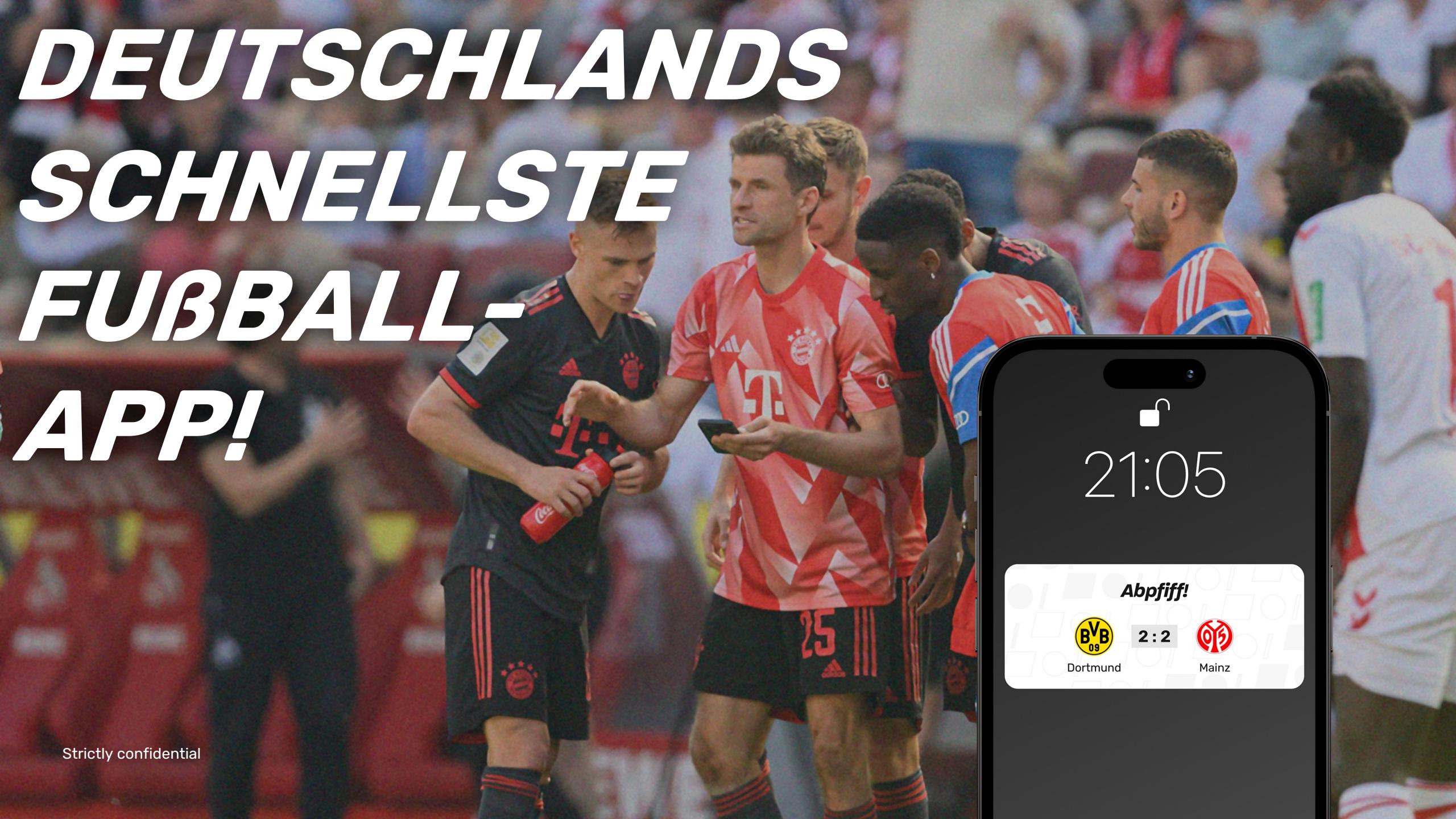
TorAlarm *Berenberg Akademie 2024*

25. Mai 2024

01

Was ist TorAlarm?

DEUTSCHLANDS SCHNELLSTE FUßBALL- APP!

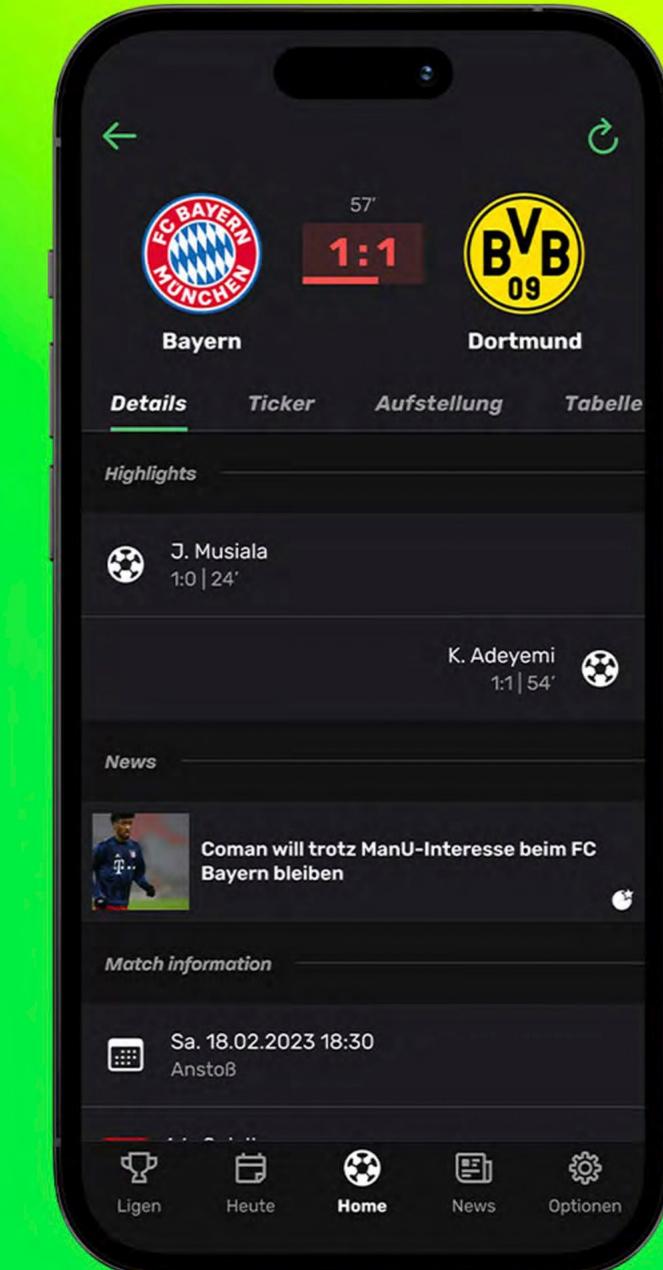


Strictly confidential

In Deutschland krass beliebt

- ▶ Ø über 1 Mio. MAU
- ▶ 400 Mio. Sessions
- ▶ 4 Mrd. Page Impressions

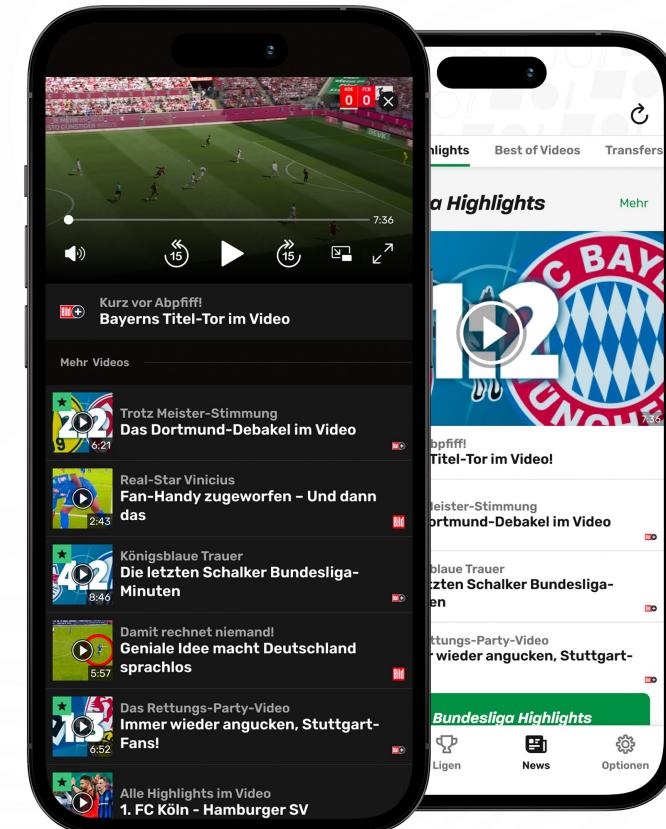
*Leistungswerte der Saison 2022/23 in Deutschland



**Über 100 Wettbewerbe lassen
das Fan-Herz höher schlagen**



**Alle Bundesliga-Highlights
direkt nach Abpfiff**



02

Historie



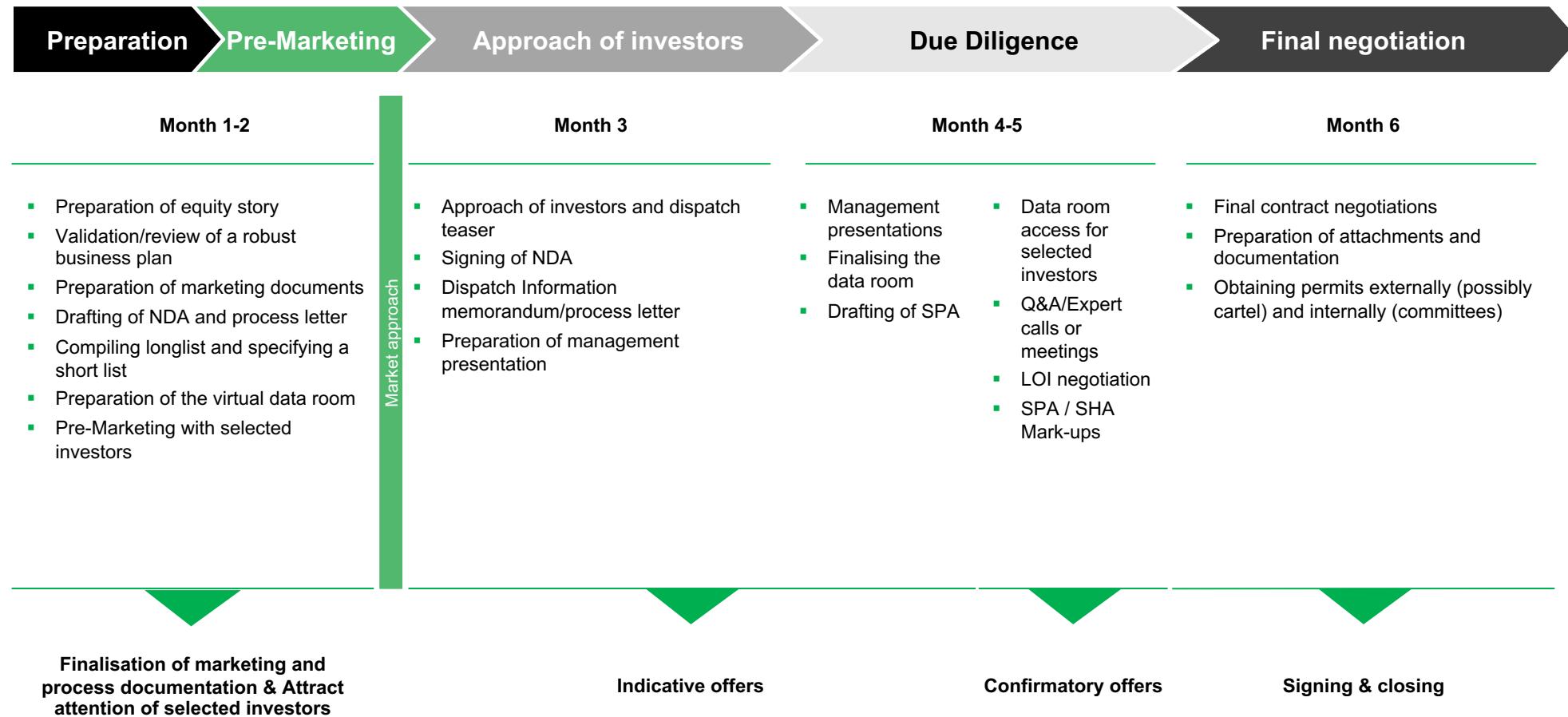




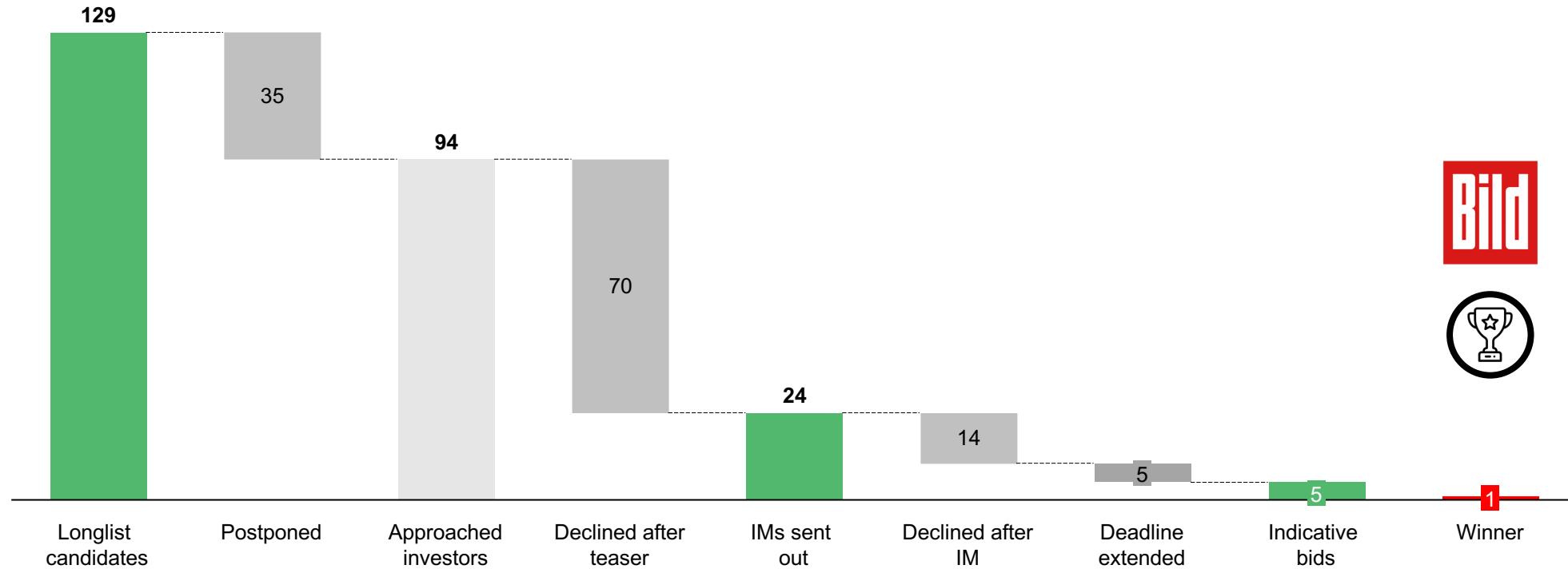
03

Verkauf

Effizienter Transaktionsprozesses mit maximaler Transaktionssicherheit



Breiter Auktionsprozess mit signifikantem Interesse und attraktiver Bewertung für TorAlarm



04

Extra: Faktoren für erfolgreichen Verkauf

Extra: Faktoren für erfolgreichen Unternehmensverkauf

How the it works	... and how not	How the it works	... and how not
 Company is growing	... does not grow	 Entrepreneur sells his company well	... bad
 Business earns money	... or simply not	 Entrepreneur remains motivated	... in holiday mood
 Business plan is exceeded	... missed	 Strong second management level	... missing
 All information is available	... remain unavailable	 Timing fits	... does not fit
 Management knows their figures	... has no overview	 Has an equity story	... has no future
 Deal rationale is strong	... weak	 Relevant in its core market	... irrelevant

